



Latest developments and opportunities for:

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Contractor Spotlight

Q&A with a London-based IT Contractor: Demetre Leventis

Demetre explains why he left Newquay for greener pastures, and why he returned to the umbrella company that worked for him.

How are you finding the current contracting market?

The demand for contractors in the financials is gaining pace, and there is strong demand due to the fact so many permanent staff were laid off due to the financial crisis of 2008/9. Now that the markets are picking up, and new projects are required to be delivered, the easiest and quickest solution is to engage contractors.



As a contractor what is important to you when using an Umbrella company?

Simplicity is my major requirement, and Newquay easily accommodates me via their streamlined processes.

Why did you leave Newquay?

No real reason to be honest. I reverted to the previous company which I was with for > 1 year, and was happy with their service. I do not like to move around once I am comfortable with a particular service.

What brought you back to Newquay?

The reduced service from the previous company and the lack of 'care factor'. Newquay is straight forward, helpful, courteous, and they provide a service which assists me. This assistance allows me to focus solely on my role, and Newquay take care of the other 'mundane' aspects of the contracting requirements.

Newquay Network Nights

We are a people business and want to meet you! Both our teams, Sales and Marketing and Operations, have hosted our March events, which were both successful. Keep an eye out for the invitations to our quarterly events.

Manchester: 18 March, The Circle Club in Barton Square

London: 25 March, Corney and Barrow, Broadgate Circle

At your service...

Newquay have a carefully selected group of partners with a variety of services that all want to help YOU. If you would like more information about the following services, we are waiting to hear from you.

Mortgages

Insurance

Travel, Household, Claims, etc.

IT Training in the public sector

MSP (Managing Successful Programmes),

M_O_R (Management of Risk), Change Management, etc. This makes you more marketable as a senior programmer or project manager and also justifies an increase in your day rate.

Incentive to encourage retirement savings

Did you know that anyone can save up to £2,880 a year and receive a £720 incentive towards their pension in the UK?

Additionally, the magic ingredient of 'time', provides a compounding effect, unique to long term investment planning into pensions.

Find out more from your Financial Advisor or ask us to introduce you to one.

Source; Nick Cronin, 20/3/10

We are here to help. If you have any questions, feel free to contact your helpful Sales and Marketing Consultant or your Operations Team contact.

